



Your best move yet.

Stord vs. 3PL Providers

Entering a new market can be a financial and operational burden. Sourcing new 3PL locations, negotiating long contracts, and constantly integrating with new software systems is a major hassle. **Optimize your process and streamline your operations by partnering with Stord.**

	Stord	The Other Guys
Cost	Is typically under-market due to volume-based purchasing power and strategic nationwide relationships.	Offer at-cost, opaque pricing structures.
Timeline	Can price and launch in weeks.	Take 4-6 months to find and onboard.
Software	Offers cloud-based software that delivers a single view across your own facilities with all facilities in our network for comprehensive visibility and streamlined operations management.	Can only offer an on-site, local WMS, or may not use a WMS at all and manage inventory and orders by email, spreadsheet or EDI.
Integration	Offers cloud-based software with no upfront integration requirements and the ability to integrate to Stord once via API or EDI with scalable access to our entire network.	Offer manual operations or require a costly, time-consuming new integration for every additional supplier/sales channel and every additional warehouse location.
Implementation	Manages the launch and training of each warehouse on your SLAs.	Require dedicated onboarding that take up your time and resources.
Contracts	Only requires you to sign one MSA to access our entire network, so you can contract your SLAs, insurance requirements and more without more contracts.	Require a new and different contract at each facility, limiting speed to launch and adding complexity and risk.
Commitment	Offers flexible capacity commitments all the way through multi-year deals, aligning with the needs of the customer.	Require multi-year agreements and multi-month onboarding.
Risk	Offers data, supplier relationships and a nimble network that can help remove some of the financial and operational risk from you as the shipper.	Can be difficult to choose without access to historical data or a trusted partner, and it's up to the shipper to manage a transition if anything goes wrong.
Expertise	Ensures you have the data and expertise needed to scale by offering access to our operations team, logistics experts, analysts and supplier relations team.	Provide operational support, but can't guarantee additional assets like analytics or cost-saving exercises.



Are you ready to move your supply chain to the cloud?



Get started: call us at **1-833-700-2025** or email us at **sales@stord.com**.

